

## CASE STUDY

# DUCHESNE ACADEMY OF THE SACRED HEART

Duchesne Academy of the Sacred Heart is located in Houston, Texas. With a rich history of academic excellence, Duchesne's immersive technology integration program offers students an engaged learning environment, providing a variety of digital resources and collaboration tools that support student-centered and individual learning styles.



Duchesne Academy  
of the Sacred Heart



"Prime Systems Delivers Excellence in Service."

- Renissa Sajan, *Director of Information Technology*



## **CHALLENGE - Expectations at Duchesne Academy is excellence.**

- Failure is not an option. All students are expected to use technology as a tool proficiently.
- With our 1:1 student laptop program, especially during the pandemic, we had to deliver technology to students for virtual learning.
- We must get technology into the hands of students quickly.
- The bar is set higher because parents are paying more. They expect more.
- With limited Duchesne staff, all Prime Systems services must include 4-year warranties, onsite service.



## **ACTION - Prime Systems brings fantastic customer service.**

- Prime Systems demonstrates good faith in pricing.
- They are fast, efficient, and nothing slips through the cracks.
- It is clear they are in this business for the long haul, and for the students.

### Prime provides:

- Laptop devices with carrying cases for students and faculty.
- Accessories for devices including pens, power adapters, travel connection devices.
- Large displays, projectors, and screen beam presentation units.



## **RESULT - It is the partnership that makes the difference.**

- Prime is dependable.
- What shines is they go above and beyond.
- I would recommend them to any education sector – or any sector at all.
- They are hands on and proactively take care of us. They do an excellent job and exceed our expectations. They look out for us! Having seen the consistency and loyalty, will not consider another partner in the future.



## VISION

**SPARK TRANSFORMATIONAL LEARNING  
ENABLED BY INNOVATIVE TECHNOLOGIES.**

## MISSION

Primed and ready to deliver technology performance excellence by making trusted service and all-the-time learning possible.



**P.R.I.M.E** - Partners that are **R**eliable, **I**nnovative, and **M**otivated to **E**xcel

## T.R.U.S.T

**Talented** - possess advanced technical, academic and interpersonal skills with the capacity to lead, problem-solve, serve, innovate and grow.

**Reliable** and consistent performance by being dependable and accountable in all interactions.

**Ubiquitous** technology with widespread ability to seamlessly and safely connect and use technology everywhere and anytime.

**Student-focused** by providing innovative learning opportunities that extends their abilities through rich, collaborative, engaging educational experiences.

**Transparent** where we serve authentically, free from pretense and in a clear, honest trustworthy manner always.

Established in 1985, Prime Systems is the largest, most successful and experienced technology solution provider and value-add reseller in Texas. We bring 30+ years of experience serving K-12 school systems, government agencies, and corporate accounts throughout Texas. Our clients range from the top three largest school districts in Texas to many enterprise accounts.

